

JOB OFFER

SALES MANAGER / SALES REPRESENTATIVE (M/F/D)

Full-Time

Part-Time



We are BOXLAB Services

BOXLAB Services optimizes label and packaging processes in the areas of procurement, storage and handling and disposal – especially in highly regulated industries. We provide individual services to reduce waste, cost and complexity for our customers.

Do you like to lend a hand and contribute your ideas at any time? Then you've come to the right place!

These are your tasks

- ▲ You are the first contact for our BASF customers, analyze their label and packaging processes directly on site with your professional expertise and initiate cross-sight optimizations
- ▲ You find pragmatic products and solutions for our (potential) customers according to our company philosophy: fast, sustainable and easy.
- ▲ You convince new customers
- ▲ You coordinate the order processing for your clients, create offers, calculations and analyses

What you bring along

- ▲ You have completed a technical or commercial training or studies and at least 5 years of relevant work experience
- ▲ You are exceptionally customer-oriented, structured and pragmatic
- ▲ You communicate purposefully and effectively in German and English
- ▲ You are ready to explore also unknown (technical) areas

What BOXLAB Services offers you

- ▲ It's the mix that makes it: At BOXLAB Services, everyone works fully down-to-earth on the one hand and strategic on the other, so we guarantee that you won't ever be bored with us.
- ▲ Your opinion is not only desired, but also urgently needed, we want grow with you
- ▲ A competitive salary, 30 days of vacation, flexible working and free drinks are self-evident for us.

Plus points, not must-haves

- ▲ You have experiences in the field of logistics, packaging, labeling or print/media technology
- ▲ You have a solid technical background and understanding in label / packaging topics
- ▲ You have gained B2B experiences with major customers; ideally you have already worked in or with BASF

It doesn't matter that you complete all the points to 100%.

We are looking for the right people!

Are you interested? Please contact Lisa directly with your documents.

We look forward to hearing from you!

Lisa Ruffing
COO & Founder

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